

## **Dream Role – Cevn Vibert**

The best job I've ever had was with Rockwell Automation MPS as a Pre-Sales MES Consultant pan-Europe. I loved travelling across Europe, meeting very different people with different needs and helping them to see their paths ahead clearly, architecting a tailored solution and coaching the detail engineers, sales teams and customers into a successful engagement.

Best customer I worked with was Ryvita for over a year of education, mutual understanding, consulting, partnerships, collaborations, project management, software design-implement-test-train and sales in many new directions.

### **I love to evangelise, coach, train, understand and explain things to people.**

My brother is an actor so maybe synergy?

I love to create that spark of enthusiasm, understanding and the glow of success in people. Both my parents were teachers so maybe some rubbed off on me?.

I enjoy building partnerships with Customers, Suppliers and Service Organisations.  
I enjoy bridging divides, negotiating, arbitrating and bringing disparate groups together.

I enjoy travelling sometimes more than arriving!  
I like to see my family and to work hard to make a difference.

I have 20+ years experience in Industrial IT.  
I have extensive knowledge of the Industrial Automation market, its application in many verticals, and am quite well known by peers, customers, press and Institutions.  
I have been invited onto national executives for international institutions.

I am an autonomous individual with international experience.

I have generated many innovative successes from application of personal initiative and cooperation from virtual teams.

I enjoy creation of new approaches combining technology with commercial strategies.  
This has led to some good wins and many "first" application solutions in a country.

I like to succeed based on what I can visualise and what I can create.

The personal presentation on my website [www.Vibert.co.uk](http://www.Vibert.co.uk) has a list of successes.

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